



04.12.06

To the Potential Rumber Customer –

As regional manager of the eastern region for Quality Trailer Products, I have had the opportunity to specify the use of Rumber in the bed flooring in four of our newest delivery vehicles. These trucks are used on a daily basis to deliver parts of widely varying size, weight and material. The parts range from fragile light components of plastic to heavy bundles of steel axles. As a distributor of Rumber, we projected that there would be several advantages to using the material in the floors of our flatbed vehicles. We felt that the material would provide a safe and non-skid surface for the product and the driver. We felt that the cushioning effect of the material would cause less movement and subsequent damage to parts during transit. We felt that the material would be durable and attractive with no replacement issues during the life of the bed. Rumber has delivered on all of our projected reasons to use the material, and has provided one benefit that we did not foresee. Our drivers have found that the ride quality of the loaded truck is improved by the Rumber material as compared to beds using metal or wood coverings. This benefit, of course, translates into less fatigue for the driver.

We are presently writing the specifications for another replacement truck and we have worked with the bed builder to introduce them to the use of Rumber in the construction. We look forward to the long service and benefits of Rumber in our delivery trucks.

A handwritten signature in black ink that reads "Larry D. Hill".

Larry D. Hill
Eastern Region Manager
Quality Trailer Products